

# Keppel Prince SOLAR

## STANDARD SYSTEM PRICING

3.7kW – Zone 4

Pricing for systems installed in SW Victoria outside the postcodes: 3293 – 3302; 3309 – 3319; 3334 - 3337

Prices (incl GST) for an “ideal installation” are as follows:

(Panels installed onto a north facing metal roof with a pitch of 10-34 degrees)

System	3630-Risen	3700-Longi	3700-LG Mono X	3850-LG Neon 2
DC Array Capacity	<b>3,630W</b>	<b>3,700W</b>	<b>3,700W</b>	<b>3,850W</b>
Panels	11 x 330W RISEN Jaeger <b>15 yr warranty</b>	10 x 370W LONGI <b>12 yr warranty</b>	10x370W LG Mono-X <b>15 yr warranty</b>	11 x 350W LG Neon 2 <b>25 yr warranty</b>
Inverter (includes wi-fi monitoring)	SOLIS Mini 3000-4G	SOLIS Mini 3000-4G	SOLIS Mini 3000-4G	SOLIS Mini 3000-4G
Full system cost incl. design & installation	\$5,488.00	\$5,685.00	\$6,171.00	\$7,528.00
<sup>1</sup> SRES Credit Allowed market rate (43-45 STCs @ \$38.00)	-\$1,634.00	-\$1,634.00	-\$1,634.00	-\$1,710.00
<b>Net Cost to buyers</b>	<b>\$3,854.00</b>	<b>\$4,051.00</b>	<b>\$4,537.00</b>	<b>\$5,818.00</b>
<sup>2</sup> Net cost With SV \$1,850 rebate	<b>\$2,004.00</b>	<b>\$2,201.00</b>	<b>\$2,687.00</b>	<b>\$3,968.00</b>
<sup>2</sup> Up front out of pocket with SV \$1,850 loan	<b>\$154.00</b>	<b>\$351.00</b>	<b>\$837.00</b>	<b>\$2,118.00</b>

**Note 1:** The SRES Credit in the pricing is generated from the number of Small-scale Renewable Energy Scheme (SRES) certificates which are allocated to the systems, based on their size and geographic location. KPE will manage the sale of your SRES credits to the market if you agree to assign them to KPE. We sell the certificates to an open market and have allowed the current market price which we will hold provided we receive an order to proceed before March 31<sup>st</sup>, 2021.

**Note 2:** The Solar Victoria **Rebate and Loan is 50% of the price up to a maximum of \$1,850 each**. The maximum applies to all 3.7kW systems

Extra cost of alternative inverter brands	Delta Flex H3 10 yr full warranty	Huawei 3K 10 yr full warranty	SMA Sunnyboy 3kW 5 yr full warranty	Fronius Primo 3kW 5yr full + 5 yr parts warranty
	+\$264	+\$900	+\$924	+\$1,090

DELTA and FRONIUS inverters can all be configured to record both solar production and power in from the grid for ~\$200 extra

The following are cost extras (all inc GST) which you might expect in the final quotation where your installation is different to the ideal due to roof size, type orientation etc:

1. Tiled Roof: \$27.50 per panel;
2. Where available roof is pitched less than 10°, and you choose a tilted mounting frame: \$27.50 per panel;
3. Extra access/installation costs for high shed roofs (>3m eave height) and double story buildings: \$22 per panel;
4. Working on roofs over 35 degrees pitch which require use of harnesses: \$22 per panel;
5. For ground array systems mounted on tilt legs onto foundations supplied by the system owner: \$30.00 per panel;
6. Owners will be responsible for any trenching costs if the preferred installation requires underground cabling from the solar system to switch or meter boards;
7. Split array costs up to \$200 may apply per system where panels have to be separated on a roof space, requiring extra installation brackets, labour time and materials.

KPE has smaller systems available for homes where the roof space or consumption does not require a 6,600W version. Ask us about our 3,700W option if you're looking for smaller version.

**LG Solar's Neon 2 and Mono X are arguably the best widely available panels in the world:**

- *Their frames are designed to handle almost twice the wind loading compared to the industry standard;*
- *Their panels have the lowest long term PID and temperature degradation rates – and they perform better in low light situations – so they will deliver more energy throughout their life cycle; and*

**LG Panels come with Industry leading product warranty terms:**

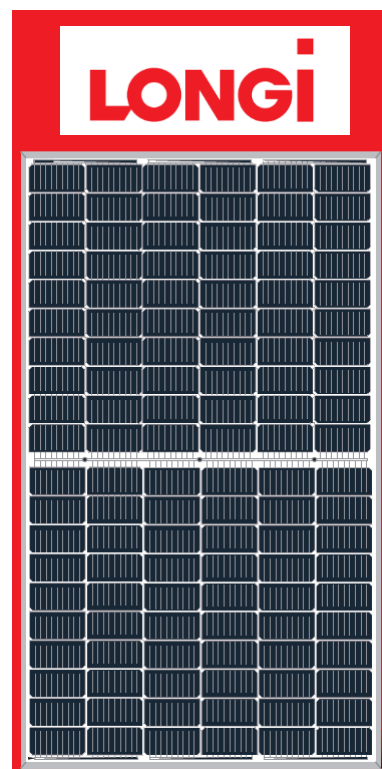
**25 years for their Korean made Neon 2 range and 15 years for their Chinese made Mono X range**



**LONGI is now the world's largest and most financially secure dedicated solar panel manufacturer.**

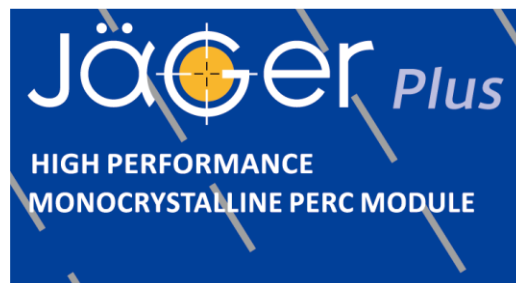
- *They started life as a Mono Solar cell maker – supplying around half of the Chinese manufacturers with silicon cells for their Mono panel production lines;*
- *6 years ago, they started making their own panels and have expanded rapidly driven by their offering of mix of higher performing panels and very competitive pricing;*
- *Longi have led the shift in panel architecture from the traditional P-type panels to Mono PERC panels that are now the industry standard in most panel factories.*
- *Longi were the first Chinese panel maker to commit to a power guarantee above the industry standard of 80% at 25 years. Their performance guarantee of 84.10% at 25 years is still an industry benchmark in China.*

**Longi have opened an Australian office and their panels all come with a 12 year product warranty issued by Longi Australia.**



**RISEN Energy are one of the big 10 Chinese solar manufacturers and one of the first to establish an Australian division based in Melbourne.**

- *For buyers looking for lower cost system, the RISEN Jager Plus (330W) panel offers an attractive blend of performance and lower price point. RISEN released the new Jager Plus range with a 15 year product warranty.*



**Keppel Prince**  
**SOLAR**

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